



**An Innovative
Legal Support Alternative
for Your Global Business**



**Experienced Corporate Counsel
Available on a Project Basis**

Experienced International In-House Counsel

The VistaLaw Advantage

VistaLaw offers you experienced, high-quality legal talent

- with extensive backgrounds working in-house and internationally
- available on a project basis
 - when you want
 - where you want
 - for as long as you want
- at fixed daily fees or hourly rates, depending on your needs

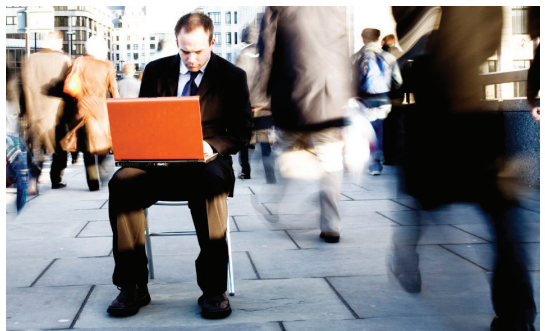


VistaLaw launched in January 2007 in three world capitals – London, Paris and Washington. We are also able to provide attorney support through our correspondent arrangements in France, Spain, Germany, Japan, China, Australia, India and Qatar. In addition, we have a relationship with a global legal services firm providing cost-effective and measurably high-quality document management and review for litigation and corporate transactions, as well as corporate governance services.

Our attorneys are available to work on site at your offices or remotely. This helps to keep our costs low, allowing us to pass on savings to you through rates that are highly competitive with traditional law firms.

VistaLaw *does not have*

- extravagant offices
- high overhead
- teams of associates
- excessive hourly rates



...to Complement Your Legal Department

VistaLaw's seasoned attorneys have worked for years as part of successful in-house teams and are available to assist your legal group with a wide variety of international business matters, including:



- Commercial contracts
- Software licenses, alliances and distribution arrangements
- International mergers and acquisitions
- Compliance audits and training, including the U.S. Foreign Corrupt Practices Act
- Corporate governance and compliance
- “Virtual general counsel” support
- Lawyer secondment services
- Intellectual property protection and audits
- Export control and licensing
- Structured financing in infrastructure investment transactions

Representative Clients

Since its founding in January 2007, **VistaLaw** has provided legal support to a variety of international companies, including:

- ACN
- Deltek
- Etiam
- Institute for Integrative Nutrition
- ISProductions
- Qatar Telecom
- ST Electronics
- Starfish Retention Solutions
- Sunview Software
- Tekelec
- The Carcannon Corporation
- Velocent Systems
- XO Communications



For further information, please visit our website

www.vistalaw.com

or contact one of our principals:

Bertrand Alexis

Based in Paris, Bertrand has experience in a broad range of commercial, telecom, e-commerce and intellectual property matters. He was previously Vice President & Associate General Counsel Europe for Cable & Wireless, where he was responsible for managing a pan-European team handling all legal aspects of the company's European telecommunications and Internet services. He has also served as senior international counsel to Nortel and Alcatel, responsible for joint ventures, strategic alliances and technology transfers in Europe, the United States, Middle East, Africa, India and China. Bertrand is a graduate of Columbia University and Harvard Law School.

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Michael Hancock

Based in Paris, Michael is a corporate lawyer with expertise in new technologies (particularly in telecommunications), infrastructure projects and dispute resolution. He has worked for the Schlumberger group, where he held regional counsel positions in Europe and Asia and negotiated several major joint ventures. As general counsel of Alcatel CIT, he was responsible for a number of mobile ventures and financings, as well as other telecommunication transactions. He joined White & Case before becoming a partner at Salans in Paris, where he advised clients on a wide range of international M&A, infrastructure and outsourcing transactions. Michael is a graduate of U.C. Berkeley, Hasting College of Law, and the European Institute of Business Administration (INSEAD).

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Blake Redding

An *avocat* admitted to the Paris Bar, Blake has handled a wide variety of international legal matters ranging from mergers and acquisitions, joint ventures and financings, and global corporate ethics and compliance programs. He has practiced law for more than 35 years, 24 of which were outside his native United States. Previous roles include General Counsel for Michelin, Deputy General Counsel for Schlumberger, and partner in a major French law firm. He also served as worldwide director of Quality and Risk Management for the EY Law network of over 2,000 lawyers in 35 countries. He has also been a partner in a boutique law firm in Paris, specializing in insurance and risk management. He is a graduate of Rice University and Harvard Law School.

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Robert Walton

Based in Washington, D.C., Rob was Managing Director and Associate General Counsel at BearingPoint, Inc., where he led a team of senior attorneys in the United States, Europe and Latin America, supporting BearingPoint's Commercial Services business unit. Previously, he was Vice President and Associate General Counsel at Cable & Wireless, with responsibility for contract negotiations in the United States and United Kingdom. He has conducted training programs globally for corporate clients with regard to business ethics and compliance. He began his career as an associate with Wilmer, Cutler & Pickering in Washington, D.C. Rob is a graduate of Harvard University and Boston University School of Law.

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Michael Whitener

Based in Washington, D.C., Michael was Associate General Counsel – International at BearingPoint, Inc., supervising a global team of in-house lawyers and outside counsel in Asia-Pacific, Europe and the Middle East. His responsibilities included commercial contract drafting and negotiation; intellectual property licensing and protection; and global corporate governance, compliance, monitoring and investigations. Previously, Michael was based in Singapore as Managing Director and General Counsel of WorldSpace Asia Pte Ltd, the Asia subsidiary of a U.S.-based global satellite communications company. Michael began his legal career as an associate at Sidley Austin and later was counsel at Hogan & Hartson. He is a graduate of the College of William and Mary and the University of Virginia School of Law.

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